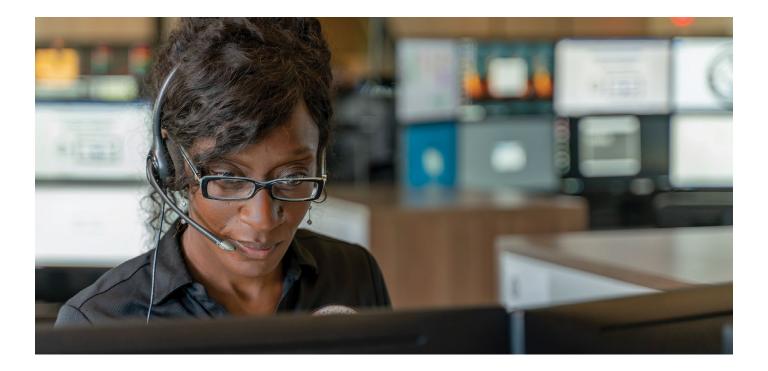


# MOTOROLA SOLUTIONS SOUTHERN AFRICA COMPANY PROFILE



At Motorola Solutions we design systems, create devices, infrastructure, software and services to help people be their best in the moments that matter. We help firefighters see beyond buildings and police officers communicate around street corners. We make entire power grids visible to utility workers and pipelines to oil rig control rooms. We provide the situational awareness first responders need to respond better to major incidents and help companies deliver shipments at the moment they're promised.



### **MOTOROLA SOLUTIONS IN AFRICA**

Motorola Solutions markets and supports communications video, and intelligent infrastructure solutions throughout Africa. We are present all the continents 54 countries, with dedicated local personnel and resources including our Solutions Center in the Johannesburg office, where we present a wide range of our technologies and solutions. We sell our products both direct and through an extensive network of local business partners and are investing to expand our strong presence in Africa where we have customers in most of the countries including Kenya, Nigeria, Angola, Botswana, Tanzania, Zambia, Congo, Rwanda, Lesotho, Senegal and South Africa.

For more than 90 years our mission critical communications networks have been widely used by government agencies and commercial enterprises across the world. Two of the significant public safety radio networks are in South Africa in the Gauteng and Western Cape provinces, where we provide secure and continuous communications for police, fire, emergency, medical and support agencies. The Cape Town system is used by more than 15 agencies and supports thousands of users. It provided the reliable voice and data services that the agencies' first responders needed to successfully oversee the 2010 FIFA World Cup. Our private two-way radio networks are used by companies and regional emergency services to provide private communications coverage. For example, the rugged and reliable networks are used by Impala mine to ensure safe and efficient operations and protect infrastructure and workers.

## **TAILOR MADE SOLUTIONS TO SUIT** YOUR NEEDS

Motorola Solutions develops and implements solutions for all aspects of communications, awareness and information management. For enterprises, the company facilitates smart and swift business decisions based on intelligent communication between branches, field personnel and organizational resources.

Motorola Solutions brings together knowledge and experience with development and integration capabilities. We pride ourselves in providing customers with tailored turnkey projects with the inherent local understanding that comes with more than 50 years of successfully delivering advanced communications solutions in Africa.

# **CORPORATE SOCIAL** RESPONSIBILITY

We're proud to be a good corporate citizen with the Motorola Foundation providing grants to support a range of initiatives in our region and across the globe around public safety, disaster relief and access to education and healthcare.

The Founding of Motorola

The first Motorola Car Radio and Public Safety Radio

Introduction of the Handie-Talkie two way radio

The First Commercial **High-Power Transistor**  First Words From the Moon

The First Cellular Phonecall – by Motorola

Motorola

Motorola Ind

Motorola Inc

Motorola

# **OUR SOLUTIONS**

### MISSION-CRITICAL TWO-WAY RADIO

DIMETRA™ TETRA, MOTOTRBO™ DMR and APX™ P25 devices and systems provide robust, reliable two-way radio communications for on-site to nationwide coverage. Our broad portfolio of infrastructure, portable and mobile radios and accessories means users can select the best solution for each user and situation and interconnectivity options allow users to communicate across networks and technologies for expanded reach.

### **BROADBAND PTT SERVICE**

WAVE™ carrier-independent broadband Push-To-Talk (PTT) gives instantaneous communication across devices, networks and locations to let everyone be part of the conversation. WAVE Mobile App can be downloaded to Android and iOS devices and the TLK 100 provides a robust dedicated device for users on the move. WAVE Dispatch provides a web-based dispatcher so you can manage your mobile workforce anywhere you have an internet connection.

### **MISSION-CRITICAL LTE**

LEX L11 Mission-Critical LTE portable device is rugged, easy to operate and collaborates with WAVE and radio devices. It boasts loud and clear audio, intuitive operation with a dedicated push to talk button, and long battery life and provides a unique answer to the needs for Public Service agents on LTE. Together with our deployable LTE infrastructure, it provides a targeted solution for LTE service on demand.

### **COMMAND CENTRE SOLUTIONS**

Our Control Room Systems, coupled with our Command Centre Software public safety solutions, maximise your operational effectiveness. Support the field with more meaningful, real-time intelligence by extracting deeper insights from integrated voice, video and data. Combine powerful real-time communications with advanced fleet control and dispatch functionalities. CommandCentral Aware aggregates and integrates streaming video, real-time alerts, advanced data analytics, resource tracking, social media analytics, voice, Computer Aided Dispatch (CAD), records information and more into a single, intuitive interface with layered geospatial mapping.

### **BODY WORN CAMERAS**

Edesix Body Worn Cameras have been proven to deter aggression and protect those working on the frontline, whilst providing tamperproof evidence to secure convictions. They are robust, secure, and userfriendly and are relied upon by Police, Prison Services, Security Teams and Emergency Services workers globally.

### **STATIC CAMERAS**

Avigilon security cameras not only provide the level of image detail you need but are also built with the intelligence to help you make sense of what you're seeing. The extensive range encompasses models including standard to ultra-high definition, low profile, panoramic view, indoor or outdoor installation and more.

### VIDEO MANAGEMENT AND ANALYTICS

Bring focus to your surveillance with Avigilon Control Center™ (ACC™) video management software. ACC leverages our knowledge of managing high-definition video to analyse in full HD resolution, without any encoding or loss of quality to deliver greater accuracy and a higher level of protection to keep your assets safe and secure. ACC utilises advanced artificial intelligence and video analytics, including Appearance Search™ and Unusual Motion Detection, to help you quickly detect, verify and act on events.

### **MAXIMISE YOUR SYSTEM'S AVAILABILITY AND EQUIPMENT UPTIME**

Safeguarding your critical communications systems and surveillance operations requires a comprehensive approach. We have a full portfolio of service solutions that help you address existing vulnerabilities, build cyber resilience, assess your risk posture, understand how to respond and recover from intrusions and be prepared at all times.







The First Commercial Portable Cellular Phone

The First Digital Public Safety Radio System - ASTRO

Motorola's First -TETRA System

First U.S. Statewide **Broadband LTE Public** Safety Network

Acquisition of Airwave in UK. Largest public safety NW operator in the world

Acquisition of Avigilon, advanced video surveillance and analytics

# RIGHT NOW WE ARE HELPING PEOPLE BE THEIR BEST IN THE MOMENTS THAT MATTER

For further information about how intelligent communications, management and infrastructure solutions can help you drive safety, efficiency and performance across your organization, visit our website: www.motorolasolutions.com or please contact us at:

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