

U.S. FEDERAL GOVERNMENT CHANNEL PARTNER TRAINING CLASSES

U.S. FEDERAL GOVERNMENT PARTNER (Bundle # URHSX0002)	TYPE	DURATION	FEE
SLS1019.00E - Identifying Potential Opportunities in U.S. Federal Government Markets	OLT	1 Hr.	No
SLS1022.00E - Motorola Solutions Compliance for U.S. Federal Government Channel Partner Sales Organizations	OLT	1 Hr.	No

U.S. FEDERAL PARTNER SOFT SKILLS (ELECTIVES)	TYPE	DURATION	FEE
SLS1022 - Developing New Business with Motorola Solutions	OLT	1 Day	Yes
SLS1023 – Strengthening Customer Relationships through Negotiations	OLT	1 Day	Yes
SLS1025 - Getting to YES with Motorola Solutions: Resolving Resistance	OLT	1 Day	Yes

RADIO SOLUTIONS CLASSES			
RADIO PROCESS COURSES	TYPE	DURATION	FEE
P25 Systems Portfolio Sales Enablement (Bundle #NRSOT0001)	OLT	2 Hrs.	No
MSE1101 - Federal Radio Reseller - Motorola Online (MOL) Training OV	OLT	.25 Hr	No
MSE1102 - Federal Radio Reseller - New Sales Representative Strategy	OLT	1 Hr.	No
AAE1800 - Selling Federal Radio Solution Services Strategies	OLT	1 Hr.	No

P25 SYSTEMS SALES ASSOCIATE (Bundle #NRSSA0001)	TYPE	DURATION	FEE
AAE1303 - Radio 101	OLT	5 Hrs.	No
ASE1200 – Creating Vertical Value (KTI)	OLT	.5 Hr.	No
NST925-1 – The Value of R56 Compliance	OLT	2 Hrs.	No
ASE0604 – ASTRO 25 Scaled Systems	OLT	1 Hr.	No
ASE0402.01E – ASTRO 25 Subscriber Portfolio Overview	OLT	2 Hrs.	No

P25 SYSTEMS TECHINICAL ASSOCIATE (Bundle #NRSTA0001)	TYPE	DURATION	FEE
AAE1303 - Radio 101	OLT	5 Hrs.	No
ACS714400 – System Overview for ASTRO®25 IV&D Conventional with K Core	OLT	4 Hr.	No
ACS714200 – ASTRO®25 IV&D with MCore System Overview	OLT	4 Hr.	No
ACS714430 – ASTRO®25 IV&D with L Core System Overview	OLT	2 Hr.	No
NST925-2 – Introduction to R56	OLT	8 Hrs.	No
ACS714420 – ASTRO 25 IV&D Conventional with M Core System Overview	OLT	4 Hr.	No
ASE0402.01E – ASTRO 25 Subscriber Portfolio Overview	OLT	2 Hrs.	No

P25 SYSTEMS SALES PROFESSIONAL (Bundle #NRSSP0001)	TYPE	DURATION	FEE
ASE0200 - How to Position ASTRO25 Systems	OLT	1 Hr	No
RDSE1000.00E – Partner Cooperative Process Overview	OLT	1 Hr	No
Select at least three of the following Know Your Industry courses:			
ASE2200 - HEALTHCARE Know The Industry	OLT	1 Hr.	No
ASE2206 - TRANSPORTATION & LOGISTICS Know The Industry	OLT	1 Hr.	No
ASE2209 - FIRE & EMS Know The Industry	OLT	1 Hr.	No
ASE2210 - LAW ENFORCEMENT Know The Industry	ASE2210	1 Hr.	No
ASE2211 - PUBLIC ADMINISTRATION Know The Industry	ASE2211	1 Hr.	No

RADIO PRODUCT CLASSES (ELECTIVES)	TYPE	DURATION	FEE
MSE3404 - APX Sales Overview	OLT	2 Hrs.	No
DLR862 - Motorola Two-Way Accessories & Energy	OLT	1.5 Hrs.	No
DLR560-E - MOTOBRIDGE Sales Overview	OLT	1 Hr.	No
MOT570-E - MIP5000 VoIP Dispatch Console (Sales Overview)	OLT	1 Hr.	No
DLR550-E - MCC5500 Dispatch Console (Sales Overview)	OLT	1 Hr.	No
ASE0501 - MCC7500 Dispatch Solution (Sales Overview)	OLT	2 Hrs.	No

Channel Partners Enroll in courses via the Motorola Solutions [Learning Management System](#)

Employees Enroll in courses via the Motorola Solutions [Learning Management System](#)

If you don't have a LMS User ID Call the PIC 888-879-4167
Email the [Partner Interaction Center](#)

For additional help Call the Learning Help Desk 855-619-9174
Email [Certification Help Desk](#)

Gain the knowledge that you need to be successful in the critical moments that matter: motorolasolutions.com/amlearn



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ABOUT OUR SOLUTIONS:**

