

MOTOROLA PUBLIC SAFETY LTE SERVICES

WE TAKE CARE OF THE TECHNOLOGY SO YOU CAN TAKE CARE OF YOUR COMMUNITY





ENHANCED EXPERIENCES INTRODUCE NEW CHALLENGES

LTE technology brings a wealth of advancements to your organization. Those enhancements can present challenges, some foreseen, some not. How you face these challenges can either empower your organization or delay its ability to fully embrace the technology you've invested in.

YOUR EVERYDAY CHALLENGES ARE MANY AND SO ARE THE QUESTIONS THEY RAISE

HOW WILL I SECURE AND MANAGE INDIVIDUAL AGENCY INFORMATION?

HOW WILL I ADMINISTER SERVICE AGREEMENTS ACROSS ALL AGENCIES?

HOW WILL I OPTIMIZE NETWORK AND DEVICE SECURITY?

HOW WILL I HANDLE INITIAL DEVICE SETUP AND SIM CARD MANAGEMENT?

HOW WILL I PUSH OS AND SOFTWARE UPDATES OR FIXES TO THE FIELD?

HOW WILL I MANAGE INDIVIDUAL NETWORK ACCESS AND IDENTIFICATION?

HOW WILL I PROVIDE DEVICE AND APPLICATION TRAINING?

The expectation is these questions can be answered efficiently, cost-effectively and without interruption to your mission-critical LTE communications. You can exceed these expectations – and overcome the everyday challenges – with Motorola Public Safety LTE Services.

LESS TIME SPENT ON COMPLEXITY MEANS MORE TIME TO FOCUS ON YOUR OBJECTIVES

No public safety network is ever successfully deployed or managed without a comprehensive operations and technology strategy. Our collaborative professional services team will help you determine the requirements, goals and expectations you have for your network, devices and applications. We'll help you assess, plan and design your solution — including everything from helping to select the best ownership model to conducting security analysis and consulting — and guide you through the complexities of deploying and implementing the broadband system that realizes your LTE vision.

PROFESSIONAL SERVICES

No public safety network is ever successfully deployed or managed without a comprehensive operations and technology strategy. Our collaborative professional services team will help you determine the requirements, goals and expectations you have for your system. We'll help you assess, plan and design your network — including IP infrastructure, devices and applications — and guide you through the complexities of deploying and implementing the broadband system that realizes your LTE vision.

INTEGRATION SERVICES

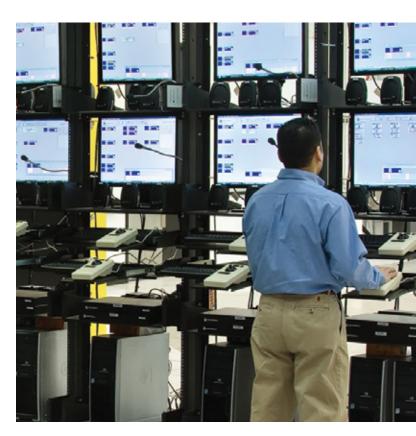
LTE systems are as complex as they are powerful. Through our comprehensive integration services, we help you simplify the increasing complexity of deploying, integrating and managing your network, devices and applications. We help simplify the integration of your LTE network with your existing mission critical core system, extending reach to eliminate old boundaries and provide crucial operational redundancy. Our integration teams offer proven expertise in optimizing performance, security and efficiency in large-scale, multiservice, multi-vendor LTE networks.

SUPPORT SERVICES

Protect and streamline your LTE system with our mission-critical level technical support and maintenance services, including world-class operations centers and emergency response teams committed to keeping critical operations online. Keep track of it with one common management view.

MANAGED SERVICES

By choosing our managed public safety solutions, you ensure all the functionality, performance and information you need by using our expert, industry-leading resources to build, deploy and operate your LTE solution. Our managed services offer you exceptional productivity, cost-effectiveness and flexibility. You can choose to leverage our services for individual elements, such as hosted applications, or you can choose let us manage your entire LTE solution, including hosted cloud core. This enables you to maximize your own resources, freeing you to focus on your primary mission.



FRAMEWORK FOR OPTIMIZING LTE SYSTEM CONTROL

Our comprehensive portfolio of lifecycle services provides the framework for optimizing management, performance, security and control of your public safety LTE system. With low cost of entry and predictable, pay-as-you-go costs, they also help lower CAPEX, OPEX and total cost of ownership. No matter what type of assistance your agency needs, our field-tested and proven service delivery methodologies ensure consistent service quality with accurate and reliable results.



HOSTED LTE CLOUD CORE SERVICES

Our hosted cloud core service provides you access to a public safety LTE network without having to make large capital expenditures or investments to internal operations. The cloud core service is an efficient, cost-effective solution that leverages our high-level LTE knowledge and expertise to optimize network, device and application performance. The service also monitors and manages the system so you don't have to.

LTE DEVICE MANAGEMENT SERVICES

These services take the complexity out of managing your hundreds or thousands of mobile computing devices. As part of our overall lifecycle approach, the solution can activate mobile devices right out of the box; complete download, configure and provision the OS, applications and device settings even down to password and user name. As the device continues its useful life, the system tracks it 24/7, monitoring security, ensuring that it is working properly, performing troubleshooting and remotely updating applications and software.

DEPLOYMENT MANAGEMENT SERVICES

We offer the industry's only service able to integrate manufacturing, personalized SIM provisioning and carrier activation into a single seamless process. The service simplifies a complex, multi-step operation by pre-loading SIMs onto LTE devices, provisioning them onto the Motorola public safety network, accelerating support and maintaining and managing the SIM database.

EXPENSE MANAGEMENT SERVICES

Our expense management services help you monitor and control communications costs at the regional, agency and individual user levels. They provide fast and simple invoicing and time tracking services that help you understand and control telecommunications usage and expense. They increase visibility into demand and utilization to provide actionable information through a variety of usage and analysis reports and offer a secure and redundant billing and invoicing solution.

APPLICATION INTEGRATION SERVICES

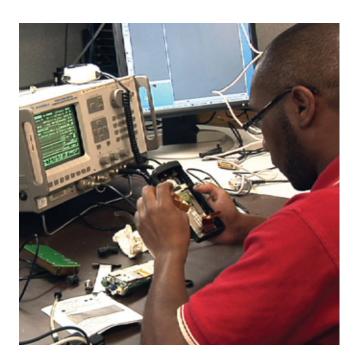
Our LTE lifecycle services provide integrated technical and application support that maximizes utility, security and value while ensuring consistent end user experiences across a wide variety of devices. Our integration services also help you increase and streamline the use of the innovative applications of today and tomorrow, including designing and integrating advanced mobile video solutions.

MISSION CRITICAL SUPPORT

We deliver our services through our 24/7/365 operations centers, where your system is continually monitored and managed by experienced professionals familiar with the enhanced requirements of public safety networks. We also provide highly experienced emergency response teams with the knowledge and the expertise to maximize availability and keep mission critical communications online.

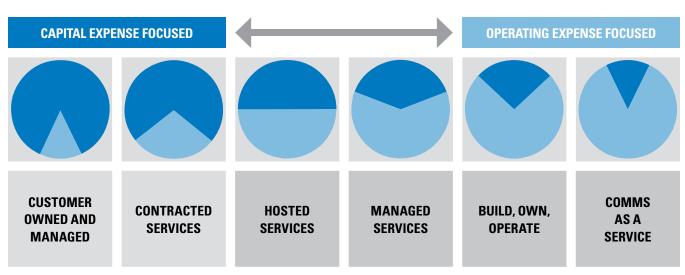


OPTIMIZED PERFORMANCE AND PREDICTABLE COSTS



Our services are designed to support the continuum of business models from CAPEX- to OPEX-centric. We offer services solutions for networks with a CAPEX focus in which you control all aspects of system management and operations. You own the network and network assets and choose either to manage them yourself or opt for contracted management services. We also provide lifecycle management services with an operational focus, including fully hosted and managed solutions. These lift the burden of system management from your organization by optimizing performance, delivering predictable costs, providing for regular system refreshes and technology upgrades and ensuring strict business continuity.

CUSTOMERS HAVE OPTIONS... CONTINUUM OF BUSINESS OPERATING MODELS



UPFRONT CAPITAL OUTLAY

Agencies control all aspects of system management and operations. Refreshes tie to capital investment at scheduled intervals.

PREDICTABLE, ANNUALIZED IT SPEND MODEL

Lifecycle management ensures regular system refreshes, access to most current features and technology upgrades while maintaining strict business continuity.



and public safety experience. Our years of close partnership with public safety professionals help you maintain the prioritization, control, security and high performance so important to mission-critical operations. As your LTE services partner, we'll ensure that your public safety network and mobile devices work harder, smarter and safer.

BEHIND EVERY STEP THE POWER OF MOTOROLA

Motorola's comprehensive portfolio of services offerings is built on a lifecycle approach that encompasses Professional, Integration, Support and Managed Services. We help you with your immediate mobility needs and assist you in building successful long-term strategies. Our expertise in government and enterprise technologies along with more than 6,100 service professionals and 25,000 world-class channel partners gives us the unique ability to provide you with best-in-class solutions. We offer service solutions for video, network security and resiliency, next-generation command and control and public safety services. Our lifecycle services approach transforms technology into powerful and efficient solutions.

Motorola Solutions, Inc. 1301 E. Algonquin Road, Schaumburg, Illinois 60196 U.S.A. motorolasolutions.com/LifecycleServices MOTOROLA, MOTO, MOTOROLA SOLUTIONS and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2012 Motorola Solutions, Inc. All rights reserved. GC-21-153

